



## **Bharat Petroleum Corporation Limited**

11.02.2019

HOLD CMP – 333 Sensex – 36,395 Nifty -10,888

Oil and Gas
72,410
1.59
494/239
10

# Share holding pattern (%) Promoters 53.93% MF / Banks / DII 15.92% FII 14.58% Indian Public / Others 15.57%

# **Price Performance**

	3M	6M	12M
Nifty	15.9%	-3.6%	4.7%
BPCL	4.4%	-11%	-28.9%



## Results misses market estimates

Government of India controlled Maharatna Oil and Gas company, BPCL delivered weak quarterly performance in Q3. Revenue grew by 30% YOY for the quarter. Despite uptick in revenue, company's net profit fell by 77% to 495 crores on YOY basis. Despite the turbulent performance, with the fall in crude price we expect revival in profits and at the same time remain cautious about uncerainity in market conditions. We recommend to HOLD the stock

## **Result Update-Q3FY19**

#### **Performance of the business:**

- EBITDA down by 77% YOY at 737 crores from 3,207 crores
- EBITDA margin fell marginally by 370 basis points to 0.8%.
- Gross Refining Margins for the quarter was 2.78\$ per barrel versus 7.89\$ per barrel (Q3FY18)
- Crude throughput was 7.49 MMT vs 7.27 MMT (Q3FY18)
- Domestic volume grew by 0.2% YOY from 10.65 MMT to 10.67 MMT
- Exports volume grew by 36% YOY from 0.58 MMT to 0.79 MMT

#### **Products**

For the nine months ended 31<sup>st</sup> December 2018,Motor spirit sales grew by 5.90%,High speed diesel sales grew by 1.50%, LPG sales grew by 6.30% and aviation turbine fuel sales grew by 14.28%

#### **Business Outlook**

• The overall performance of company was weak this quarter and with volatile crude prices, upcoming elections we remain cautious on company's performance





#### **Disclaimer:**

This report has been prepared by CONCEPT Securities Pvt. Ltd. and is meant for sole use by the recipient and not for circulation. The information and opinions contained herein have been compiled or arrived at, based upon information obtained in good faith from sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. This document is for information purposes only. Descriptions of any company or companies or their securities mentioned herein are not intended to be complete and this document is not, and should not be construed as an offer or solicitation of an offer, to buy or sell any securities or other financial instruments. This report is not directed to, or intended for display, downloading, printing, reproducing or for distribution to or use by, any person or entity who is a citizen or resident or located in any locality, state, country or other jurisdiction where such distribution, publication, reproduction, availability or use would be contrary to law or regulation or what would subject CSPL or its affiliates to any registration or licensing requirement within such jurisdiction. It should not be considered to be taken as an offer to sell or a solicitation to buy any security. CSPL may from time to time solicit from, or perform broking, or other services for, any company mentioned in this mail and/or its attachments. CSPL and its affiliated company(ies), their directors and employees may; (a) from time to time, have a long or short position in, and buy or sell the securities of the company(ies) mentioned herein or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions. CSPL, its directors, analysts or employees do not take any responsibility, financial or otherwise, of the losses or the damages sustained due to the investments made or any action taken on basis of this report, including but not restricted to, fluctuation in the prices of shares and bonds, changes in the currency rates, diminution in the NAVs, reduction in the dividend or income, etc. CSPL and other group companies, its directors, associates, employees may have various positions in any of the stocks, securities and financial instruments dealt in the report, or may make sell or purchase or other deals in these securities from time to time or may deal in other securities of the companies / organizations described in this report. CSPL or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither CSPL nor Research Analysts have any material conflict of interest at the time of publication of this report. Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. CSPL may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report. Research entity has not been engaged in market making activity for the subject company. Research analyst has not served as an officer, director or employee of the subject company. We have not received any compensation/benefits from the Subject Company or third party in connection with the Research Report. This report is intended for non-Institutional Clients only. The views and opinions expressed in this report may at times be contrary to or not in consonance with those of Institutional Research or PCG Research teams of CONCEPT Securities Pvt. Ltd. and/or may have different time horizons CONCEPT Securities Pvt. Ltd., SEBI Reg. No.: NSE-INB231203531, BSE-INB011203537, SEBI Research Analyst Reg. No.: INH000002715, CIN - U25199GJ1995PTC024306

E-mail: concept@conceptsecurities.com Website: www.conceptsecurities.com